

NAI Saig Company welcomes Paul Banks our team!

Paul is a native Memphian, who has been in Commercial Real Estate business since 201. His primary focus is Office and Industrial Sales and Leasing. Paul over the last 7 years has been responsible for the sales and leasing of over 5 million sqaure feet of Industrial and Office facilities in the Mid-South.

Paul is a graduate of Christian Brothers High School and went on to play Divison I Soccer for the University of Memphis while graduating with his bachelor's in Management. Paul still enjoys soccer, family time with his wife, Ashley, and their three boys.



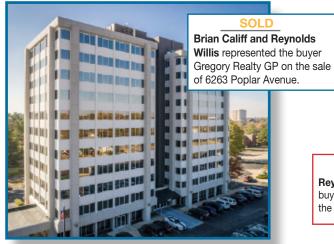
NAI Saig Company is a market leading, full-service commercial real estate brokerage firm. Our operations in Tennessee, Arkansas, and Mississippi began in 1963. We provide a full range of services including industrial, office, retail, land representation, tenant representation, and investment brokerage. Our wide array of services coupled with our depth of experience provide uniquely tailored results for our clients. As a group, we are members and leaders in major commercial real estate accrediting organizations including Society of Industrial and Office Realtors (SIOR), Certified Commercial Investment Member (CCIM) and others.

INDUSTRIAL TRENDS, OFFICE TRENDS, RETAIL, & MULTIFAMILY TRENDS

INDUSTRIAL		OFFICE		RETAIL		MULTIFAMILY	
Inventory SF Market Rent/SF Under Constr SF Annual Rent Growth 12 Mo Net Absorp SF Market Sale Price/SF Vacancy Rate 12 Mo Sales Vol	332M \$5.47 554K 6.3% (1.2M) \$53 7.4% \$268M	Inventory SF Market Rent/SF Under Constr SF Annual Rent Growth 12 Mo Net Absorp SF Market Sale Price/SF Vacancy Rate 12 Mo Sales Vol	59.5M \$21.89 288K 3.3% 30.8K \$122 10.7% \$181M	Inventory SF Market Rent/SF Under Constr SF Annual Rent Growth 12 Mo Net Absorp SF Market Sale Price/SF Vacancy Rate 12 Mo Sales Vol	93.8M \$16.23 259K 1.2% (135K) \$140 3.8% \$230M	Inventory Units Market Rent/SF Under Constr Units Annual Rent Growth 12 Mo Absorp Units Market Sale Price/SF Vacancy Rate 12 Mo Sales Vol	100,591 \$1,141 1,453 0% 782 \$90K 13.8% \$116M

Source: Costar News

Memphis, TN 38119













OUR TEAM

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