

WHO WE ARE

Our Legacy

NAI Saig Company is a family-owned commercial real estate firm proudly serving Tennessee, Mississippi, and Arkansas. Founded over 62 years ago by Eddie Saig, President, the company has built a strong reputation based on integrity, expertise, and long-standing client relationships.

Our Experience

With more than 62 years of experience in commercial real estate, NAI Saig Company offers deep market insight and proven strategies. Our knowledge of regional markets allows us to guide clients confidently through every stage of a transaction.

Our Commitment

We take a client-first approach, delivering results built on trust, experience, and personalized service. As a small, family-run business, we value relationships and are dedicated to providing professional service with a personal touch.

MEET THE TEAM



Edward Saig



Laura Saig Martin



Hank Martin,
SIOR



Van Spear,
SIOR



Brian Califf,
CCIM



Daniel McPhail,
SIOR



Henry Webb



Reynolds Wills



Paul Banks



Jeff Higdon,
SIOR



James McCraw,
CCIM



Camila
Rodriguez



Shirley Rudd



Olivia Ashbery

NAI Saig Company

COMMERCIAL REAL ESTATE SERVICES
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website:



2025 YEAR END REVIEW: CLOSED DEALS



**4730-4780 Riverdale Rd,
Memphis, TN**

110,056 SF SALE

Brian Califf, CCIM represented the buyer, and James McCraw, CCIM and Jeff Higdon, SIOR represented the seller.



**366 Stateline Rd E,
Southaven, MS**

390,000 SF SUBLEASE

Daniel McPhail, SIOR represented the sublandlord.



**265 S Front St,
Memphis, TN**

8,265 SF LEASE

Paul Banks represented the tenant, John Paul Gagliano.



**899 and 901-919
Highway 51 S,
Covington, TN**

24,950 SF SALE

James McCraw, CCIM and Jeff Higdon, SIOR represented the seller.



**203 E Trigg Ave,
Memphis, TN**

30,650 SF SALE

Henry Webb represented the buyer and the seller.



**8472 Industrial Dr,
Olive Branch, MS**

43,309 SF SALE

Jeff Higdon, SIOR represented the seller.



**4539 Distriplex Dr W,
Memphis, TN**

54,000 SF LEASE

Hank Martin, SIOR represented the landlord, Sealy & Company.



**4481 Distriplex Dr,
Memphis, TN**

169,000 SF SALE

Brian Califf, CCIM and Reynolds Willis represented the buyer.

NAI Saig Company would like to thank our clients for a successful year! Thank you for putting your trust and confidence in us. In 2025, our brokers closed over 355 deals totaling over \$205 million.